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**MPUVN/GCRT-RESCO 2018-19/Pre-Bid Meeting/2835BHOPAL, Dated 25-09-2018**

**Sub: - Replies to the queries raised in the Pre-Bid meeting on MPUVNL's RESCO Phase-II tender conducted on 19 September 2018 at Greater Noida**

**Ref: -RfPNo.: MPUVN/GCRT-RESCO/2018-19/2575, Dated 12-09-2018**

**The Replies to the queries raised in the meeting are as hereunder:-**

With reference to the RESCO phase-IIRfP floated for selection of bidders for implementation of ~10 MWp grid connected rooftopsolar PV systems for sale of power under the RESCO model at various locations in Madhya Pradesh. The pre-bidmeeting for the tender was held in Greater Noida on 19 September 2018. During the pre-bid and after it through e-mails, the queries received from interested bidders are clarified as mentioned below. It is also to be noted that the RfP, Model PPA and Tender Documents would be uploaded on mpeprocwebsite on 25th of September 2018, after that there shall be no change in the Documents.

S.No.	Queries received from Bidders	MPUVNL's Reply
1.	Can 100% of advance Subsidy amount be availed by successful bidder against BG of amount equivalent to 100% of value of the subsidy?	Total subsidy amount is usually given after the project is completed. In order to facilitate the successful bidders for resource mobilization and to reduce working capital burden, advance subsidy of 50% is being provided against submission of an equivalent amount of BG to Nodal Agency. The remaining subsidy shall be provided after completion of work.
2.	Can Bid Processing Fee be waived off if the Bidder is registered under MSME?	No exemption is allowed towards bid processing fee for MSME or any type of organizations/agencies.
3.	Can Net worth required for the project could be substituted by turnover of the bidder in the last two years?	As per the RfP, Net-worth is the only financial criteria based on which a bidder shall be evaluated. Net-worth of a company shows the ability of a bidder to raise funds for projects if it becomes a successful bidder. Hence, net worth cannot be substituted with Turnover. Net worth shall be calculated as per the formula provided in Companies Act 2013.
4.	As mentioned in clause 3.9.2 (Financial Eligibility), the project group wise Net-worth requirement is 1	Net-worth required for each project group is assessed individually. Hence, if the bidder is eligible for the highest capacity group, it shall

	Cr/MW. Does it mean if we present the net worth for the project group A (larger group), we would be qualify to bid for project group A and project group B or do we need to present net worth separately to bid for each project group?	be automatically eligible for lower capacity groups. The bidder has to submit bid security individually for each project group.
5.	We have submitted EMD on your previous tender of August month, which has not been refunded yet. Can it be adjusted in this tender EMD or we have to furnish a new one?	The EMD submitted for previous tender is not applicable for this tender, as the previously submitted EMD will be refunded to the bidders. Bidders have to submit a fresh EMD for applying in this tender.
6.	Whether Medical colleges (7.4 MWp) will be eligible for 45% subsidy (Government Building) or 30% subsidy (Private Institution)	The medical colleges in the tender are owned by state government. Accordingly, they are eligible for subsidy of 45% subject to 2% administrative charges. The subsidy amount mentioned for each site can be referred in the tender document.
7.	Can we bid for part capacity under Project Group A or Project Group B?	Bidding for part capacity is not allowed. A bidder has to bid for the entire capacity in a project group. However, bidder can decide to bid for any or both of the project groups.
8.	Bid Extension	There is no scope of bid extension. Online Bid submission end date shall remain unchanged which is 28.09.2018 till 6 pm.
9.	What is the World Bank concessional rates for private commercial \ industrial?	World Bank interest rates are around 4% lesser than the commercial lending rates. However, as stated in the RfP, World Bank concessional loan rates are only applicable for Commercial and Industrial project groups. Beneficiaries of this tender are state and central government institutes; hence, this loan facility is not applicable for this tender. IREDA has also extended its support for providing loan to the successful bidders of the tender at a special discounted rate at 9.55% to 10.5%, as can be seen in Annexure I of the RfP, which has been added, vide the 1 <sup>st</sup> Corrigendum dated 14.09.2018.
10.	Please share the site details, area, radiation, shadow area, number of days the sun\ radiation is available for correct valuation.	The site details are available along with the tender document. Once bidder pays the bid-processing fee, it can view the list of sites and can get access to the data room (the link is provided in the project document) where the relevant site related data is available to the bidder for assessment.
11.	Please share the list along with the capacity to bid.	Project categories and estimated capacity of each project group is mentioned in the RfP document. However if a bidder wants to see the entire list of sites, then it has to pay the bid

		processing fee to get access to the project document.
12.	If no work is done by the company, then does it qualify – start-up company or no start-up company?	The tender document does not specify any technical eligibility criteria. Hence, even startups are eligible to participate in the tender. However, as far as financial eligibility is concerned, net-worth criteria as specified in RfP clause no. 3.9.2 should be fulfilled.
13.	Does the net-worth requires pro rata basis as per the site or it is cumulative?	Bidders are required to fulfill the net-worth criteria for the project groups they are bidding, as stated in the RfP clause no. 3.9.2. Since bidding for part capacity is not allowed; bidders have to fulfill the net-worth requirement for the whole group.
14.	If its Startup company/ new company then how to produce annual accounts of last 2 years?	Bidders can provide the latest audited financial statement available. If the company is less than 1 year old, please provide the incorporation document mentioning the contributed capital/CA certification, mentioning the net worth of the bidder.
15.	Will bid security shall be as per the pro rata basis of the project; then please share the List of the sites with the details.	Bid security shall be paid in full for each project group the bidder is interested to bid. Bid security requirement for individual project groups is mentioned in clause no. 3.19 of the RfP. The bid security for the successful bidder will be returned when the bidder successfully commissions 25% of the indicated project capacity cumulatively or submits CPBG equivalent to 25% of the total CPBG value.
16.	If its startup company. Are they required to give the bid security?	Any bidder, whether startup/ MSME/ Govt/Pvt/PSU/JV/LLP/Affiliate or any other type of organization, has to submit bid security.
17.	How the developer would be compensated during any disruption period?	Procurer shall pay for the period of project disruption as per the Article No. 3.14.1 of the PPA.
18.	Who will bear the cost of dismantling and reassembly of the system?	The Procurer shall pay the Power producer the cost to disassemble, movement of project and reassemble at mutually decided rate or latest SOR published by concerned distribution utility whichever is lower for similar works as per the provisions of Article 3.14.2 of PPA.

The above clarifications be treated as part of RfP document. The same are issued by approval of the competent authority.

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(ShrikantDeshmukh)  
(Superintending Engineer)  
For and on behalf of MPUVNL