



## MP URJA VIKAS NIGAM LTD.

URJA BHAVAN, MAIN ROAD # 2, NEAR BUS-STOP # 5, BHOPAL – 462016

PHONE # 0755-2553595, 2556566, FAX # 0755 – 2553122,

E-Mail: [epc.mpuvn@gmail.com](mailto:epc.mpuvn@gmail.com); Website: [www.mprenewable.nic.in](http://www.mprenewable.nic.in)

F/UVN/2020/RFT/01-234/2817/ 2924

05.12.2020

**Sub:- Minutes of Pre-bid meeting of EPC tender held on 4<sup>th</sup> of December via WEBEX.**

**Ref: F/UVN/2020/RFT/01-234/2817/Pre-Bid Meeting/01 dated 27.11.2020**

With reference to the RfP floated for Standardization of Rates and Selection of Contractors for Design, Engineering, Supply, Installation, Testing and Commissioning Including Insurance, Warranty, Spare Parts and Operation & Maintenance (for five (05) years from the date of Commissioning) of Grid Connected Roof Top Solar PV Projects with/without Energy Storage and Off-Grid Roof Top Solar PV Projects with Energy Storage aggregating to about ten (10) MW at various locations in the state of Madhya Pradesh, the pre-bid meeting for the tender was held via WEBEX on 4<sup>th</sup> of December. During the pre-bid and after it through e-mails, the queries received from interested participants are clarified as mentioned below.

Sr. No.	Queries received from the bidders	Clarifications
1	Requirement of Bid processing fee submission from bidders who had participated in RFP No: MPUVN-GCRT/25 MWp/2019-20/2642 dated: 24.01.2020	<ul style="list-style-type: none"><li>Bidders who had participated in RFP No: MPUVN-GCRT/25 MWp/2019-20/2642 dated: 24.01.2020 and are participating in this RfP as well will get their bid processing fees reimbursed for this RfP after financial bid opening.</li></ul>
2	Consideration of past Experience of Solar Pump/Off-Grid project for fulfillment of technical eligibility criteria.	Bidders can use the credential of Solar Pump/Off-Grid Solar Projects for fulfillment of Technical Eligibility Criteria.

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3	Consideration of past I&C works for fulfillment of technical eligibility criteria.	I&C works will not be considered to meet technical eligibility; Refer Section I, Clause 3.4.2 of the RfP which says that Technical Eligibility Criteria includes design, engineering, supply, installation, testing and commissioning including Comprehensive O&M for different sizes of project.
4	Exemptions applicable to MSME/NSIC registered bidders for Bid Processing Fees & Bid-security?	<ul style="list-style-type: none"> <li>● No exemption for the MSME/ NSIC registered bidders for Bid Processing Fees &amp; Bid-security.</li> <li>● Bid Security exemption is only for the Start-ups.</li> </ul>
5	Additive or distributive Eligibility Criteria	<p>Eligibility would be considered as non-additive only. Illustration:</p> <ul style="list-style-type: none"> <li>● Suppose if bidder has a net-worth of 33 lakhs and as per RfP, financial eligibility criteria for H1 is 33 lakhs which is the highest category, hence he will be eligible for bidding in all categories.</li> <li>● Suppose if bidder has a turnover of 67 lakhs and as per RfP, financial eligibility criteria for H1 is 67 lakhs which is the highest category, hence he will be eligible for bidding in all categories.</li> <li>● Suppose if bidder has installed project of cumulative capacity greater than 200 kW and single individual capacity greater than 50 kW, whereas technical eligibility criteria for H1 is cumulative capacity greater than 200 kW and single individual capacity greater than 50 kW hence he will be eligible to participate in all categories.</li> </ul>
6	Solution in the situation of L1 bidder backing out after opening of financial bid.	<ul style="list-style-type: none"> <li>● If L1 backs out, then his Bid Security will be forfeited.</li> <li>● L2 will be invited to match the L1 rate and subsequently to L2, L3...till we get 3 bidders in that category.</li> <li>● If all successful bidders refuses, than that category will be dropped from this RfP and retendering process will be done.</li> </ul>
7	Documents required for getting commissioning certificate and who will issue the same.	<ul style="list-style-type: none"> <li>● Net-meter sealing report from the Discom is required for getting commissioning certificate.</li> <li>● MPUVN will be issuing commissioning certificate after submission of required documents by the bidder. (Refer Section III, Clause 6.11, of the RfP)</li> </ul>



Sr. No.	Queries received from the bidders	Clarifications
8	Configuration of inverter with MPUVN CMC will be difficult as Inverter manufacturers mostly use third party RMU so they will not be able to provide RMU compatible with CMC of Nodal Agency	Many inverter suppliers have such facility, so bidders are instructed to use only those inverters where suppliers confirm that they can configure the inverter/RMS/Data Logger output data with MPUVN CMC whenever it is required.
9	Relaxation in Bid Security for bidders whose CFA are stuck-up with MPUVN should be given like it was done during last tender process with RFP No: MPUVN-GCRT/25 MWp/2019-20/2642 dated: 24.01.2020	Details are attached as Annexure-1
10	Submission of Bid Security in the form of FDR.	<ul style="list-style-type: none"> <li>• Bidders are allowed to submit Bid Security in the form of FDR also with following critical details mentioned on the FDR as follows: <ul style="list-style-type: none"> <li>➤ Issued in favor of Madhya Pradesh Urja Vikas Nigam Ltd</li> <li>➤ It must be auto-renewal.</li> <li>➤ Duly discharged in favor of Madhya Pradesh Urja Vikas Nigam Ltd</li> </ul> </li> </ul>
11	<ul style="list-style-type: none"> <li>• Participation of sole proprietors to bid as consortium members?</li> <li>• Participation of start-ups to bid as consortium members?</li> </ul>	<ul style="list-style-type: none"> <li>• Sole proprietors allowed to bid as consortium members. Refer Section I, Clause 3.4.1 of the RfP.</li> <li>• Start-ups are allowed to bid as consortium members, but all members must be a start-up only.</li> </ul>

Sr. No.	Queries received from the bidders	Clarifications
12	Consideration of Private project to fulfill the technical eligibility criteria.	Projects executed in Market Mode are allowed Bidder has to submit the Work order and Completion certificate issued by any Government agency to support the executed work, refer SECTION II, Clause 3.4.2 of the RfP.
13	Priority given to vendors of Madhya Pradesh.	Pre-defined capacity allocation for the bidders having specified RE equipment manufacturing facilities in MP as mentioned in the RfP, refer Section II, Clause 5.11 of the RfP.

The above clarifications shall be treated as part of RfP document. The participants shall be required to submit the MoM duly sealed & signed along with RfP document.



(Shrikant Deshmukh)

(Superintending Engineer)

For and on behalf of MPUVNL

